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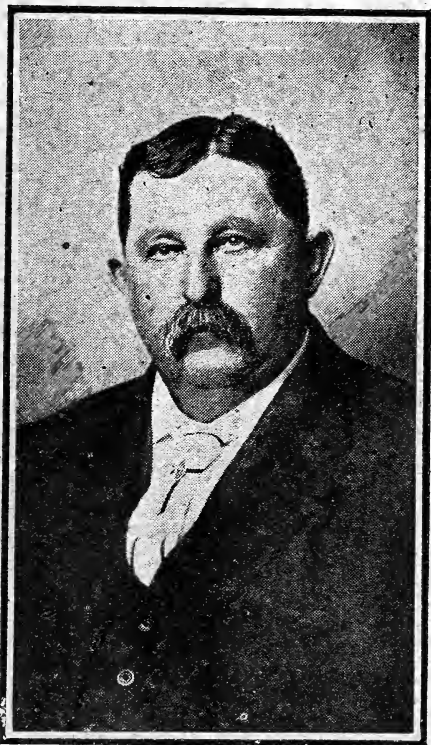
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C. A. Yancey

1914

U. S. DEPT. OF AGRICULTURE
RECEIVED
AUG 30 1920

LET US PLANT A
PECAN GROVE
FOR YOU



C. A. Yancey & Sons
NURSERY
Bunkie, - Louisiana.

INTRODUCTORY

I take great pleasure in sending you, this, the third edition of my new booklet. It will be to your interest to read carefully the contents as it contains a more thorough description of pecan culture which is based upon a longer experience in the nursery business.

The pecan business has grown to such an extent that I have been forced to establish a nursery under my own supervision at Bunkie, as the other nurseries I am interested in were unable to supply the demand.

I have grafted several thousand trees of the best known varieties, these trees will be ready for delivery the coming season.

Having been in the pecan business for two score years and more, I feel that my long experience enables me to furnish clearer and more concise and thorough instructions as to the planting and culture of pecan trees.

I wish to call your attention to the testimonials printed on another page in this booklet, which are but few picked at random from the many received from the different states.

It affords me great pleasure to receive the many encouraging letters. It is a very evident fact of the many groves that are now bearing and paying the investor a handsome profit. It also affords me much pleasure to say that the good fortune was mine in attending our Nut Growers Association held at Monticello, Fla., last November, where I saw many thousand trees, from four to six years old which were bearing profitable crops in that and adjoining states.

At the Dallas, Texas Fair, 1908, I received the blue ribbon for the largest variety of paper shell pecans. At the same Fair the Blue Ribbons were awarded me for the thinnest shell pecan and the best peck of one variety pecans. I also received the Blue Ribbon for the best exhibit of pecan trees. I then entered a pecan tree as a shade tree to illustrate beauty and profit combined. For this the Blue Ribbon was also awarded me. These premiums were won in a State practically speaking the home of pecan trees.

In the same year at the Louisiana State Fair held in Shreveport the premium for the best exhibit of pecans and pecan trees were also awarded to me.

Thanking you for your past favors I earnestly solicit your continued patronage as I desire to give my customers the very best of my experience.

Respectfully,

C. A. YANCEY.

LET ME SUPERINTEND PLANTING A PECAN ORCHARD FOR YOU.

We have 50,000 budded and grafted trees of the varieties named in this booklet. Full description of each will be found elsewhere. These varieties have been propagated in our nursery and we guarantee them to bear true to name.

The past two years we have superintended the planting of many pecan orchards which are now thriving and doing well. We have planted them on alluvial soil, piney woods soil, hill soil and on bluff land. These different soils each have their special advantages and we do not feel as though we wish to confine all our planting to one character of soil, our experience is that where ever cotton can be successfully grown you can successfully grow fancy paper shell pecans too. Our nursery handles nothing but pecan trees; our specialty is on all the best known varieties of pecans, giving our undivided attention to their culture.

When you buy as many as one hundred trees we will travel one hundred miles to plant them. If you buy five hundred trees we will travel five hundred miles. If you buy less or live too far we will send full printed instructions for setting them out. We do not guarantee our trees to live unless set out under our supervision. The prices we send you on application is F. O. B., here. Should you desire our supervision and our guarantee that they will live, then add 25 cents per tree additional. Where you buy trees in large quantities and you prefer to pay \$5.00 per day, I will send an experienced man to set your trees out, you to pay the expenses of this man and to furnish all labor.

In laying out a pecan orchard my work is done scientifically. No rule of thumb or guess work. The buyer has to furnish board for myself and also any help that I may require. I bring with me the necessary paraphernalia consisting of surveying chain, etc., to properly lay off the lands and planting trees perfectly even and at right distance from each other according to the character of the soil.

WHERE PECANS GROW THE BEST.

The pecan tree grows and thrives better in the Southeastern and western States and in most any soil where cotton grows. Its native home is on the alluvial soil; on creek and river bottoms. In late years pecan trees have been planted on hill land where timber had been cut off; trees coming into bearing much earlier than on alluvial soil. Recent experiments of budding and grafting the pecan on hickory trees prove that the pecan will grow where ever the hickory tree will grow. Pecan trees will grow in many States; notably Louisiana, Mississippi, Georgia, Alabama, Florida, North and South Carolina, Virginia, Texas, Oklahoma, Arkansas, and on low lands in the adjoining States.

In planting pecan trees, the soil should be considered. Do not plant a tree on worn out land. If the soil will not raise a hoed crop it will not grow a pecan tree.

It has been considered that a clay land is not good for pecan culture. A clay foundation is alright if the top soil is fertile and the sub soil is not too poor. Where the subsoil is white gravel clay I advise digging a hole three feet square and four feet deep. Then take a post hole digger and go three or four feet deeper, then fill this with fertile top soil, but never with the subsoil just removed. This is not necessary unless your land is exceedingly poor.

Capt. O. B. Steel, of Baton Rouge, La., planted several hundred trees on a hill farm. Noticing that the trees did not grow after some years he became alarmed. He wired me to come to Baton Rouge and I examined his trees. I found that the soil was fertile on top but did not have a good subsoil. The pecan tree root is not like that of a fruit tree, but has one long straight tap root which must extend into rich soil. I planted Capt. Steel one hundred and fifty trees by the plan I have above advised and I am certain from other experiences that I have had of the same kind that they will grow and produce well.

Do not plant pecan trees on quick sand. Quick sand as a rule, runs in narrow strips near Creeks, Bayous and Rivers. Often by moving one hundred yards back you will find a good foundation. I often have this experience.

There many agents who claim to represent reliable nurseries with out certificates. This makes it difficult for a man striving to honestly serve an honest public. Trees bought of agents, many thousands

C. A. Yancey & Sons Nursery, Bunkie, La.

have been of no profit to the purchaser. This is easily seen when you consider that the trees are exposed at the nursery and being shipped to the delivering point, often by freight, and then remaining there three or four days. Then the buyer takes them and without the proper instructions plants them out and the result is the buyer has a lot of worthless trees. The pecan business has been hurt and reliable men in the nursery business are made to suffer.

HOW TO BUY PECAN TREES.

The first thing to be considered is a reliable nursery. One that will sell nothing but good healthy pecan trees. The second thing for you to decide what varieties are best suited for your soil and climate. This can be found by testing several varieties. I always advise planting two or three varieties. The third question to be settled is to know if the trees are budded or grafted from known varieties of paper shell pecan bearing trees..

WHEN TO GIVE ORDERS.

Give your orders as early as possible. This will insure the first choice of the best trees. I Had sold all pecan trees on hand by the first of February, 1911 and by the 20th of February I had already received many orders for trees to be delivered next season. One man in Ballinger, Texas, has ordered three thousand trees and also sent his check for \$150 as part payment to show good faith. Every year I receive orders after all my trees are sold.

Mr. C. A. Yancey,

Marshall, Texas, March 20, 1909

Dear Sir: Replying to your letter of the 19th. I beg to advise that the 5000 Stuart pecan trees bought of you reached me in first class condition. All of the trees were on four year old roots and two year grafts and they were from 5 to 6 tall and as fine a lot of pecan trees as could be found anywhere. They were all planted last December, and every tree is alive today. Before purchasing the trees I went with Mr. Yancey to the nursery and saw the trees standing on the ground. If all of your trees are like those we bought of you no one will make any mistake of buying trees from you. Our orchard is located at Grand Bayou, La., on rich alluvial soil of Red River Valley, where pecan trees are sure to grow rapidly. If nothing happens I expect to buy more trees from you this fall.

R. C. Andrews,
Louisiana Delta Pecan Orchard Company.



✓ LIMB TAKEN FROM A PECAN TREE OF THE STUART VARIETY
SIX YEARS OLD, FROM TRANSPLANTING.

WHAT KIND OF TREES TO PLANT.

The size of the trees to be planted is an important question. My experience has taught me never to plant pecan trees less than three to four feet in size, and I consider that four feet to five are better. The difference in the trees exceed the difference in the price. Trees smaller than three feet are unsafe because being small they are exposed to more accidents. Often when small budded trees are planted the top dies down below the bud and then another bud comes out below and this is allowed to grow. The buyer then has a seedling tree, worthless to him and detrimental to his grove.

Nothing is to be gained by planting inferior stunted trees. The stock of the tree should be thrifty and vigorous, with well developed roots and buds. You can determine the condition of the trees by the fresh look of the bark and the character of the buds.

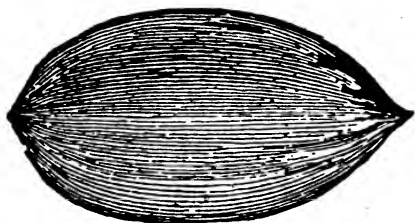
DIFFERENT VARIETIES GROWN IN OUR NURSERY.

The above named varieties embrace some of the best known on the market today. I personally prefer the Stuart pecan. It is like the Rogers knife or the Stetson hat, which I consider to be the best on the market. I was present at an assembly of the nut growers of Texas when the question came up as to which pecan was the best. There was, of course, some difference of opinion and the Chairman made a request that each pecan grower present write privately the name of his favorite pecan and the votes being collected and counted it was found that out of the 62 votes cast 53 were for the Stuart.

I do not think it best to plant from any one variety exclusively, however the number of varieties in the commercial orchard should not be large. No greater mistake can be made than that of planting a few trees each of a great number of different varieties three or four at the most are sufficient. Get fewer varieties rather than one variety alone, which should not be planted, as it is generally believed that something is to be gained by having two or three varieties to provide for cross pollination. This is to put the planter on the safe side of not planting to many varieties. Then in the future if you wish to enlarge your grove you will know the varieties most suitable for your land. Although I do not claim to be perfect in this theory, but that is a part of what I have learned in traveling four or five States. Also getting each grower's opinion having large groves in bearing.

DIFFERENT VARIETIES GROWN IN OUR NURSERY.

✓ **STUART—**



The original tree was found near Ocean Springs, Miss., and highly recommended by the late Col. A. R. Stuart. Our experience with it has been all in its favor. For home consumption and commercial use it is unsurpassed. The demand for the Stuart we have found to be

greater than all other varieties combined. We are partial to this pecan because of the gratifying results obtained in the many thousands of acres now planted and the great many trees now bearing.

✓ **FROTSCHER—**

This is another one of my favorites. The original tree now stands in the garden of N. J. Pharr, at Olivier, La., near the coast, on rich alluvial soil, where pecan trees grow wild. It will grow over a wide range of country. For commercial use the Frotscher is a seller, and is distinguished for size and thinness of shell. Thirty-six pecans generally weigh a pound.

✓ **RUSSELL—**

The original tree stands in the yard of Mrs. H. F. Russell, at Ocean Springs, Miss., This is one of the seedlings raised by Col. W. R. Stuart about 1875 and is known by thinness of shell and flavor of the meat which is unsurpassed and ranks with the best.

✓ **PABST.—**

The original tree, from which Mr. Wm. A. Taylor says stands on Wm. B. Smidt's place at Ocean Springs, Miss., and is now about forty years old and is grown and propagated very extensively by other nurseries. It is considered a good variety for poor land.

✓ **MONEY MAKER—**

This pecan originated at Mound, La., and was introduced by S. H. James and described by Prof. Burnett, of Baton Rouge, as being of medium size, of good flavor and very prolific.

C. A. Yancey & Sons Nursery, Bunkie, La.

✓ **SCHLEY—**

For a rich, sweet nutty flavor the pecan from this variety easily takes the lead. While not as prolific as some of other varieties in this booklet its early season of bearing is in its favor. For home consumption, there is no better pecan.

✓ **VAN DEMAN—**

The original tree of this variety still stands at Union, St. James Parish, Louisiana, and is over sixty years old. Is thrifty and vigorous bearing three hundred pounds of pecans a year. Quality is good and flavor sweet and delicate. We also having this tree bearing in our nursery.

✓ **DELMAS—**

The origin of this tree is not fully substantiated, but a variety that has many calls on account of its delicious flavor. The kernel is of a bright yellow color and easily separated from the partitions. On account of the solid oily nature of the meat the nuts command a good price from pecan oil refineries.

The above named varieties embrace the very best budded and grafted pecan trees on the market today. There are over seventy-five or more varieties of pecans, some of which seem to have a possibility of ranking with the best. However, our nursery has past the experimental stage and the varieties receiving our attention are those which have stood the test. Others we have eliminated and selected the tried and proven. We can only recommend the varieties we name not that others are not as good but because our success has been with the varieties named above. Our long experience ought to be worth something to you, as it has taken us years to master its many details.

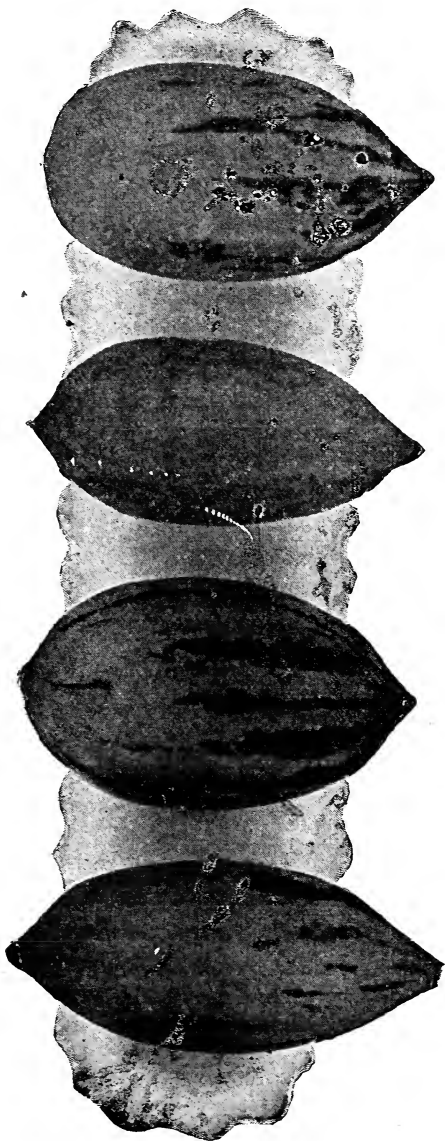
Eola, La., March 4, 1908.

Mr. C. A. Yancey, Bunkie, La.

Dear Sir;—The pecan trees bought of you in the year 1896 are growing beautifully and bid fair to be magnificent trees. To any one wishing to plant trees, it gives me pleasure to say that your knowledge from long experience in the business makes you thoroughly reliable. I expect later to give you a large order and hope to have you present to superintend the planting.

Very truly yours, R. R. Irion,
Member of Avoyelles Police Jury

SHOWING VARIETIES OF PAPER SHELLLED PECANS



STUART

VAN DEMAN

FROTSCHER

SCHLEY

C. A. Yancey & Sons Nursery, Bunkie, La.

CONDITION OF MY GUARANTEE

I C. A. Yancey & Sons, party of the first part agree to pack and deliver trees at the Express office at Bunkie, in good condition. The party of the second part must pay the express and deliver the trees to where they are to be planted.

The party of the first part will come or send his representative and the party of the second part to meet him at the depot.

I will bring my surveying chain so that the trees will be planted the correct distance apart.

The party of the second part to furnish all labor and plows if necessary. Also furnish board to party of the first part while there.

The party of the first part does not guarantee the trees to live unless all instructions are followed. In case of a drought in the Spring, the party of the first part requires the party of the second part to water all trees and also to report the number of trees dead, by not later than the fifteenth June. All guaranteed trees must be protected from the stock. Trees bitten by horses or cows seldom live as their bite is poisonous to the tree.

Mr. C. A. Yancey, Bunkie, La.

Big Cane, La., March, 10th, 1911.

Your inquiry concerning the 250 pecan trees bought of you in 1908 and planted under your supervision, I find on examining the trees that they are in splendid condition. Your method of planting and your strict businesslike way has pleased me. Your instructions are practical, any common laborer on the farm can easily carry them out. My trees are doing very nicely. I can hardly resist the temptation of getting you to plant me out one hundred acres more.

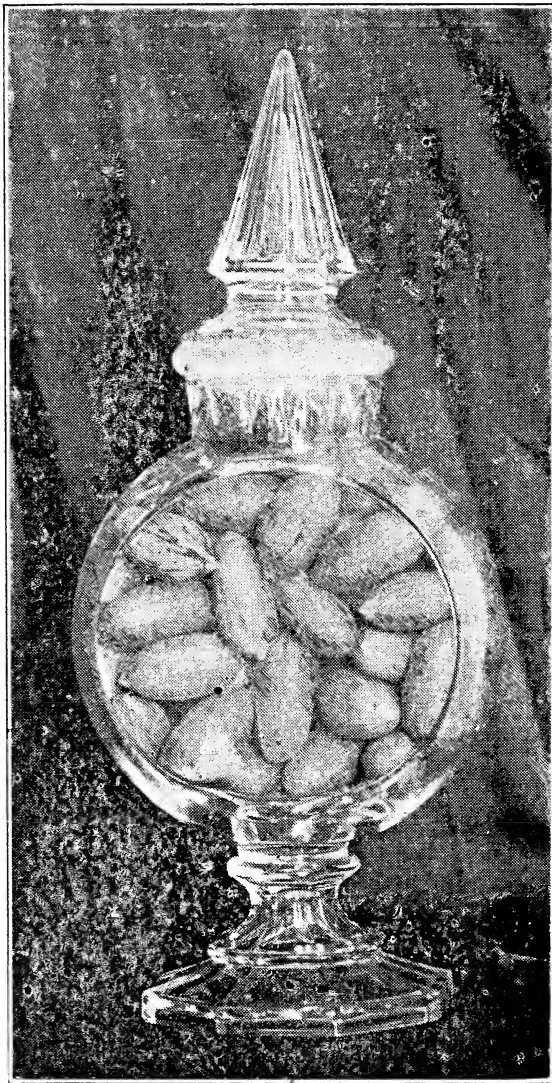
Yours respectfully, L. Goudchaux

Bennettsville, S. C., March, 3, 1911

To whom it may concern or interest, I herein state that I have known Mr. C. A. Yancey personally for some time and know him to be honest, careful, truthful and obliging. I have bought a good many pecan trees from him, so have a good many of my friends, and all have been pleased. He comes up to the scratch in all particulars. All ~~we deal with~~ him will be treated right.

Chas. Crosland.

C. A. Yancey & Sons Nursery, Bunkie, La.



PRIZE WINNING RUSSELLS
Finest Eating Pecan Grown. Very Thin Shell

Nursery of C. A. Yancey & Sons

WHEN TO PLANT.

Early as possible after the first frost in the Fall, but you can successfully plant pecan trees until the first of April. The sooner the better, because the hard winter rains pack the earth well around the trees and gives them a better start in the Spring.

HOW TO PLANT.

Full directions will be sent out with every order, not only telling you how to plant, but all about the care of pecan trees.

NO AGENTS EMPLOYED

I HAVE NO AGENTS—and why? It is hard to get all good men so I do all business by mail and give the buyer the full benefit of the savings on salaries and traveling expenses of agents.

REMITTANCES.

Should be made by Registered Mail, Express or P. O. Money Order or Check, where party is unknown.

REFERENCES.

I refer you to the Merchants & Planters Bank, Citizens Bank, or any responsible business man in Bunkie, Louisiana.

SHIPPING.

All shipments are made by Express—I am located between Bunkie on the Pacific Express Co's line and Eola on the Wells Fargo—and can make prompt shipments to all points at the lowest competitive rates.

Haasville, La., March 4th, 1908.

Mr. C. A. Yancey, Bunkie, La.

Mr. Yancey:—It gives me great pleasure to advise you that the pecan trees bought of you last year all lived and are in fine shape. No money could buy the land I now have in pecans and I am indeed grateful to you for your part in the good work. I have known you for the past twenty years and I must say it has only been to know you always do exactly what you say and I heartily recommend yourself and your methods to prospective buyers of pecan trees.

Very truly, Dr. A. Marshall Haas.

HOW TO PLANT AND THE CARE OF TREES.

In ordering your trees from the nursery have them taken up with good roots; say about thirty inches of tap root and six inches of lateral root, Instruct your nurseryman to never let the trees be exposed to the sun or air. Have them packed and watered well before leaving the nursery. Have them shipped by Express—the difference between Express and Freight is but little compared to the difference between the condition of the trees. On arriving at the Express office take the trees out at once and water the roots well. Put the roots in a trench and keep same watered well until you get ready to plant. When you get your land thoroughly prepared and ready for planting, get a wagon and put a barrel filled with water in it, put about fifty trees in the barrel of water and let the wagon follow you as you plant and take out one tree at a time, cutting off all broken and bruised roots, with the cut sloping from beneath and plant as deep as stood in the nursery. If the hole is too deep fill in with top soil, never allowing the clay to be put back in the hole or around the trees. Get in the hole and pack well with your feet while filling the dirt in. When about one-third full put in two buckets of water and when settled, fill in as before. After your trees are all planted take a good keen knife and cut them back one-third, cutting just above a healthy bud. After the Spring and Winter rains are over and the ground has settled around your trees, below where they had stood in the nursery, it is advisable to have them gone over and more dirt put around them and packed as before.

Mr. C. A. Yancey, Bunkie, La. Ballinger, Tex., Feb. 12th, 1911

Dear Sir: The 1200 trees bought of you arrived in first class condition. They were certainly a fine lot of trees. Brother and myself have concluded to plant 3000 more and prefer buying them from you. Please make us your closest prices on 3000 4 to 5 foot trees, to be delivered next November or December, 1911. Also let us know how much money we will have to put up to have them booked now. An early reply will be appreciated. Yours, C. T. & J. H. Grant.

Mr. C. A. Yancey, Bunkie, La. Ballinger Tex., Feb. 22nd, 1911.

Dear Sir: Your letter of the 18th inst., received and contents noted. It affords me great pleasure to hand you my check for \$150 as per your letter of the 18th. You can book me for 3000 4 to 5 foot trees to be shipped out next Nov or Dec. 1911. You can use the \$150 and place same to my credit. While I never had the pleasure of meeting you, but if I ever come to Bunkie I will remember where the key hangs. Yours, very truly, C. T. & J. H. Grant.

HOW TO PREPARE THE LAND

The preparation of the soil should be complete and thorough, as there is nothing to be gained by poorly prepared land. Better, by all means, to spend a year or more in getting the land in shape. Corn is better to be grown on the land the year before planting and at the last working cowpeas or velvet beans sown. These crops should then be plowed into the soil in the autumn or early winter after they are dead. These crops should be sown for one or two years after the trees are planted. Nothing is better to insure a good growth than the crop mentioned above. The ground should be deeply and thoroughly broken with a two or four horse plow, and after planting the trees, and they commence their growth in the Spring or Summer, I advise with a careful hand to plow the first year as shallow and as near the trees as possible and not to have them skinned or rubbed by the plow THIS IS VERY IMPORTANT for I have seen groves that not a single tree but what had been barked by the plow. I will advise further to hoe around the trees every three or four months as the grass comes up.

Distance Pecan Trees Should be Planted and the Number of Trees per Acre.

There is a great difference of opinion in this matter. I contend that pecan trees should never be planted less than 40 feet each way, even on poor land. On rich land the distance should be increased.

40X40, it takes 27 Trees per Acre.

50x50, it takes 17 Trees per Acre.

60x60, it takes 12 Trees per Acre.

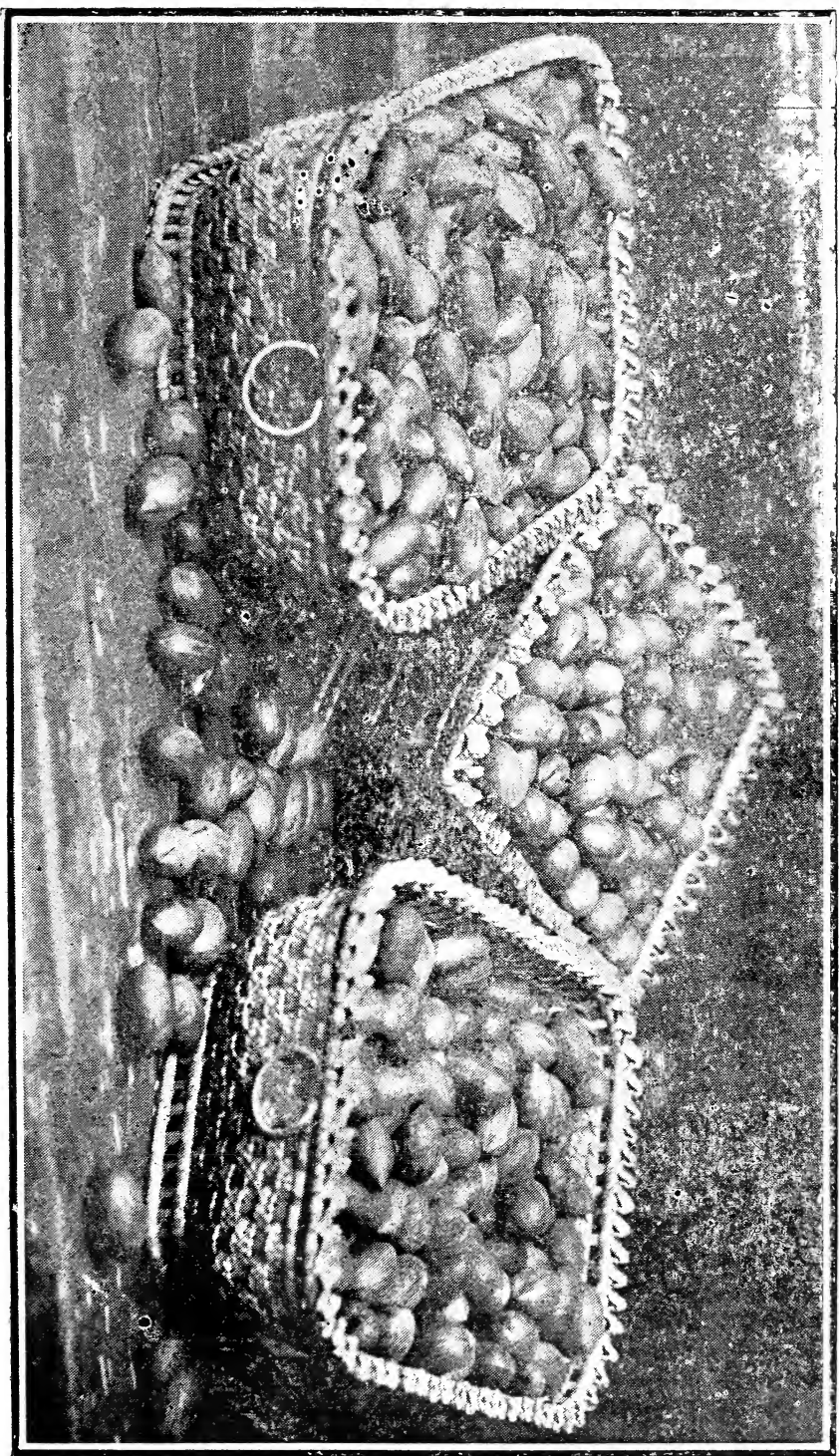
70x70, it takes 9 Trees per Acre,

80x80, it takes 6 Trees per Acre.

Mr. C. A. Yancey, Bunkie, La.

Helena, Ark., Jan. 10, 1911

Dear Sir: The 1000 trees arrived in the very best of shape, in fact, better than I expected. I am sure I will give you a larger order next fall. I like the way you do business. Respt. J. L. Hornor.



PABST.

PIROTSCHER

STUART.

C. A. Yancey & Sons Nursery, Bunkie, La.

OUR TREES ALWAYS GROW AND PRODUCE

The Bunkie Pecan Nursery, Bunkie, La., is situated in the richest alluvial land in the State of Louisiana, and from my long experience I find that trees grown in this soil are better for transplanting than trees grown on other soil. I spare no expense or pains in producing sound and hearty trees, therefore my trees always grow and produce. We are growing some staked trained pecan trees for the lawn which make the most beautiful shade trees and are being used for this purpose very extensively today; thus combining beauty and profit.

We employ nothing but skilled labor and workmen who must thoroughly understand their business in propagating the different varieties named in this booklet.

Every tree that leaves the nursery is carefully examined by our foremen and must be in the very best of condition before it is sent out from the nursery, or else it is thrown out as worthless to you and useless to us. The failures are so few from the many thousands we sell yearly and send out, as to be hardly worth considering.

Our nursery wants your business—wants it on honest representation. We know the varieties we bud and graft are all that can be expected for size and thinness of shell. Our researches have failed to find any better, or we would have listed them. We want to give you the very best for your money and we know we are in position to do it.

Mr. C. A. Yancey, Bunkie, La. Houston, Tex, Feb. 12th, 1910.

Dear Sir: The pecan trees reached me in first class condition, and as fine a lot of trees I ever saw. I like them so well you can duplicate my order for one hundred more. Inclose find check for payment of same.

Yours truly, G. C. Street.

Mr. C. A. Yancey, Bunkie, La. Houston, Tex., June 6th, 1911.

Dear Sir: The 200 pecan trees I bought of you last season done so well, please book me for 200 more to be shipped in November. I can recommend you and your trees to any who wants the best, I planted the trees according to your instructions and they are doing well.

Yours truly, G. C. Street.

WATER DOES NOT EFFECT PECAN TREES

The writer has been often asked "will a pecan tree grow well on overflowed lands?" Yes, water does not effect the trees or its growth whatever, in fact the rich deposits generally left after the water recedes is very helpful to the development of the tree, making it strong and sturdy.

The writer has letters in his possession bearing him out in this statement. A party to whom he sold over 200 trees to and living on Red River, planted the trees in the bottoms and during the overflow of 1908 stood under water for over ninety days. Becoming alarmed as to whether the trees would live under the circumstances was gratified to find that all had survived the test but two, the balance being in excellent condition. He wrote at once to the writer telling him of the occurrence. I advise planting 5 to 6 foot trees on overflow land.

Another point I wish to make. Many land owners have unditched back land laying idle and of no use as it stands. This land makes an ideal place to plant a pecan grove on, thereby enhancing the value of the land many times and becoming useful to owner.

In selling pecan trees our nursery always recommends the cutting of the tap root before transplanting. By so doing the root throws out a number of smaller feeders which greatly assist the tree in its growth and strength and insures a longer life. However, we only cut the tap root on request, as many believe cutting the tap root is injurious to the tree. This, modern methods have proven to be a theory, and was handed down by our forefathers. The tap root and top must generally be cut from onethird to one half, and done skillfully by a practical man at the nursery, who thoroughly understand his business

To cite a case as an illustration the writer and Mr. R. C. Andrews, of the Louisiana Delta Pecan Orchard Company, of Marshall, Texas, were discussing the question of tap root and top cutting, after he had placed an order for over 5000 pecan trees. The writer advised it and he agreed to have the trees cut. In his testimonial on another page, he says that not one of the 5000 trees died.

C. A. Yancey & Sons Nursery, Bunkie, La.

Record of a Tree Planted in the Year of 1892.

Year	Inches in Circumference	Yield in pounds.
1894	8½	
1895	12½	
1896	14¼	1
1897	20	7
1898	25	10½
1899	29¼	13½
1900	33¼	27
1901	37¼	16
1902	40¼	45
1903	44	80
1904	46¼	121
1905	50	131
1906	53	196

D. H. Smith, a sugar planter of this place has a pecan tree of the Stuart variety which bore the fourth year after transplanting. Dr. W. D. Haas also of this place, has a pecan tree that bore the fourth year after transplanting.

To whom it may concern Bayou Chicot, La., March 2nd, 1908.

I have been planting out pecan nuts which I bought, costing me all the way from one to two dollars per pound, for the last thirty years; and now have over one thousand bearing trees, and some that never bore. I am so dissappointed in the size of the nuts; not even one of them reproducing the same. I thought of the old adage "If at first you don't succeed try, try again." Knowing Mr. Yancey for the past twenty years I bought of him in 1906, four hundred pecan trees, which were set out under his supervision, and only one of them died, which Mr. Yancey replaced free of charge. I was so well pleased with the first lot that I purchased from Mr. Yancey three hundred more in 1907 of the large size, 5 to 7 feet, paying him two dollars for each. He also superintended the planting of this lot. The trees were exactly as Mr. Yancey represented them, both in grade and size. Seeing the results that are being obtained every year from bearing budded paper shell pecans I now regret that I did not plant this kind fifty years ago. From the business dealings I have had with Mr. Yancey for a good many years, I find him to be perfectly reliable, honest in every respect and can cheerfully recommend him to any one wishing a pecan grove. J. E. Hawkins, M.D.

C. A. Yancey & Sons Nursery, Bunkie, La.

A FEW TESTIMONIALS OF THE MANY WE RECEIVE

Mr. C. A. Yancey, Bunkie, La. Bennettsville, S. C. Feb. 6th, 1911

Dear Sir: The 100 pecan trees arrived O. K. and they are certainly fine and just what you said they were in every respect. Nothing affords me any more pleasure than to do business with a man that does business in the style you do.. Inclosed I send check in payment of the trees. I ask to remain, Yours truly, W. M. Moore.

Mr. C. A. Yancey, Bunkie, La. Clifton, Texas, March 3rd, 1910.

Dear Sir: The trees bought of you were received from you in the best of condition, no doubt owing to your careful packing before shipping. I think you may look for more orders from me this fall. Thanking you for your prompt and careful shipment. Yours, Louis Fick.

Mr. C. A. Yancey, Bunkie, La. Jefferson, Texas, Nov. 17, 1910

Dear Sir: Inclosed I send my check for \$20, please ship by express 10 pecan trees of the Stuart variety, like those you sent Mr. H. A. Spelling, of this place. He says you will treat me right, Yours truly, P. Eldridge.

Mr. C. A. Yancey, Bunkie, La. Jefferson, Texas, Dec. 6, 1910

Dear Sir: The ten trees arrived in excellent shape and they are fine trees. I am well pleased with them. Inclosed find \$28 for fourteen more like them. Yours truly, P. Eldridge.

Mr. C. A. Yancey, Bunkie, La. Coushatta, La., Feb. 26th, 1911.

Dear Sir: The pecan trees shipped me were as nice young trees as I have ever seen, and your Mr. Hamilton seemed to know his business in the manner he laid off and planted my orchard. I am well pleased with them and see no reason why they should not grow off fast. As soon as I get possession of the balance of my land I will want more trees. Yours truly, Henry Marston.

Erick, Okla., Mar. 9, 1908.

This is to certify that I have had three orders of trees filled by Mr. Yancey. In the last order there was 200 hundred pecan trees and which I expect great things from. I take pleasure in recommending Mr. Yancey as a reliable gentleman. I know of no person whose word is worth more to me when I go to purchase pecan trees.

J. L. Haddock, General Missionary
American Missionary Society

C. A. Yancey & Sons Nursery, Bunkie, La.

A FEW CLOSING REMARKS:

Do you wish to see a sample of paper-shelled pecans? If so, send me fifty cents and I will send you a registered box containing four different varieties. If you purchase trees from me this will be deducted from your bill.

It is a settled fact when you plant pecan nuts they never reproduce the same. That is why we bud and graft today .

Remember when you plant a pecan grove that you are not only planting for your own benefit, but you are planting for your children, grand children and great grand children.

Did you ever stop and think of the great age a pecan tree may attain. Do you remember in your travels ever seeing one dead, that died a natural death.. Do any of my readers know the average age of a pecan tree, if so write me .

The writer of this booklet saw one in Mississippi and the owner of the trees was over four score years old and he told me that he inherited the place from his father, his father inherited it from his grand father, and he had often heard his grand father say it was as large as it is now when he was a boy .

Buy a few of my special trees for your yard or lawn, they are ground grafted and stake trained. Thereby have beauty and profit combined.

I am now nearly three score years old, and my experience, especially in pecan trees, I find that for a paying investment, there is nothing better to spend spare money for than a pecan grove .

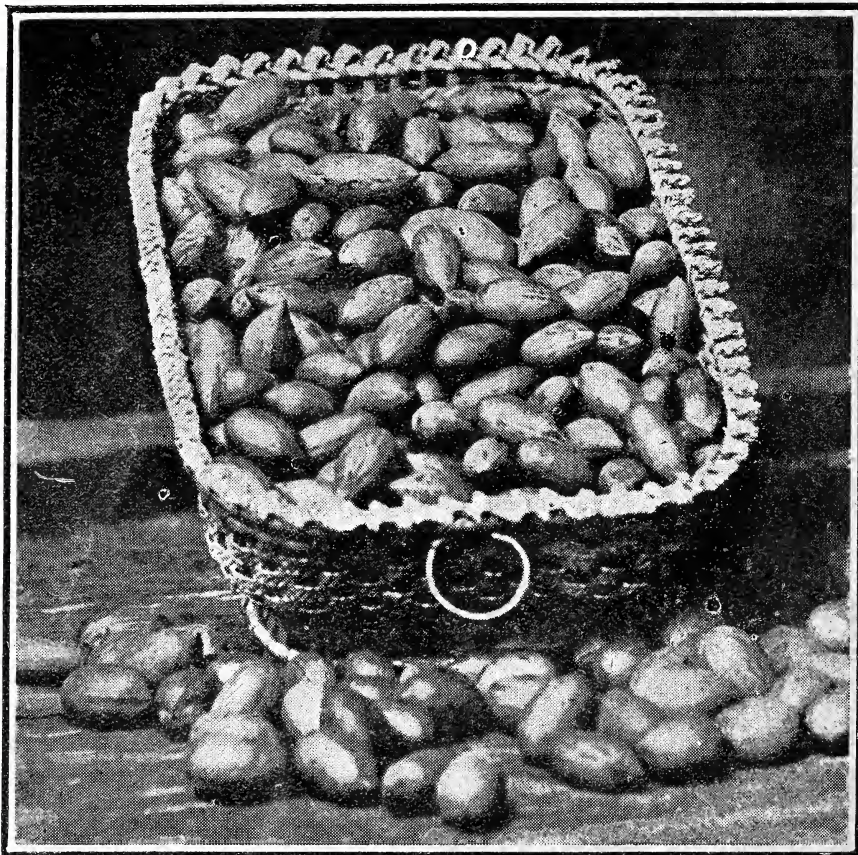
I only wish I had more money to set out pecan groves, and let it be said by my grand children, there is a pecan grove my grand father set out over fifty years ago. It is better than any life insurance he could have left us.

Remember I have no agents, and thereby save in salaries and traveling expenses. This saving goes to my customers, who get the benefit of it in closer prices in trees.

If you want a pecan grove and mean business, I will take pleasure in calling on you, and look over your land and if suitable for pecan trees, I will sell you trees as cheap as you can get them from any reliable nursery.

Get into communication with me, and let us do business together.

Respectfully, C. A. Yancey & Sons.



A BASKET OF MIXED PAPER SHELL PECANS.